

**WAY-000231MI**  
9-NORMAL, NA, 200231, AF30, 000007465

CMC			U	R	BM				X
CERT	CERT	CERT	TRD	RAMP	BUMP	CAMP	BOOK	AFV	FSCP

1FAHP3FN5 **BW106260**<sup>NA</sup>

VEHICLE DESCRIPTION

# FOCUS

2011 4-DOOR SEDAN SE  
5-PASSENGER  
2.0L DOHC I4 ENGINE  
AUTOMATIC TRANSMISSION

EXTERIOR  
BLUE FLAME METALLIC  
INTERIOR  
CHARCOAL BLACK CLOTH SEATS

BW **106260**

PRICE INFORMATION

Manufacturer's  
Suggested Retail Price

STANDARD VEHICLE PRICE **\$17,270.00**

**INCLUDED ON THIS VEHICLE**  
RAPID SPEC 200A

**OPTIONAL EQUIPMENT**

AUTOMATIC TRANSMISSION	815.00
CRUISE CONTROL	250.00
<b>TOTAL OPTIONS</b>	<b>1,065.00</b>

<b>TOTAL VEHICLE &amp; OPTIONS</b>	<b>18,335.00</b>
DESTINATION & DELIVERY	725.00

STANDARD EQUIPMENT **INCLUDED AT NO EXTRA CHARGE**

**EXTERIOR**

- 15" ALLOY WHEELS
- GRILLE, 2-BAR CHROMED
- HALOGEN HEADLAMPS
- REAR WINDOW DEFROSTER
- VARIABLE INTERVAL WIPERS
- PWR WINDOWS & MIRRORS

- ADVANCETRAC W/ESC
- MYKEY
- EUROPEAN INSPIRED SUSPENSION

**SAFETY/SECURITY**

- ANTI-LOCK BRAKING SYSTEM
- DRIVER/PASSENGER AIR BAGS
- SIDE AIR BAGS/CURTAINS
- CHILD SAFETY REAR DR LOCKS
- LATCH CHILD SAFETY SYSTEM
- OCCUPANT CLASSIFICATION SYS
- SECURILOCK PASS ANTI THEFT
- PERIMETER ALARM
- TIRE PRESSURE MONITOR SYS

**WARRANTY**

- 3YR/36,000 BUMPER / BUMPER
- 5YR/60,000 POWERTRAIN
- 5YR/60,000 ROADSIDE ASSIST

**INTERIOR**

- AM/FM STEREO SINGLE CD/MP3
- AUXILIARY AUDIO INPUT JACK
- SIRIUS SAT RADIO N/A AK&HI
- AIR CONDITIONING
- CLOTH BUCKET FRONT SEATS
- 60/40 SPLIT FOLD REAR SEAT
- MESSAGE CENTER
- TILT STEERING WHEEL
- PWR DOOR LOCKS
- W/REMOTE KEYLESS ENTRY
- 12V POWER OUTLETS (2)

**FUNCTIONAL**

## EPA Fuel Economy Estimates

CITY MPG

# 25

Expected range  
for most drivers  
20 to 30 MPG

HIGHWAY MPG

# 34

Expected range  
for most drivers  
28 to 40 MPG

Estimated  
Annual Fuel Cost

# \$1,392

based on 15,000 miles  
at \$2.60 per gallon

Combined Fuel Economy


This Vehicle

# 28

11 ————— 42

All Compacts

Your actual  
mileage will vary  
depending on how you  
drive and maintain  
your vehicle.

	This vehicle qualifies for auto insurance discounts, call 1-866-367-3131 or visit <a href="http://www.fordautoinsurance.com">www.fordautoinsurance.com</a> for availability in your state.
<b>Ford Motor Company Insurance Services</b>	

**TOTAL MSRP \$19,060.00**

### GOVERNMENT SAFETY RATINGS

<b>Frontal Crash</b>	<b>Driver Passenger</b>	<b>Not Rated</b>
----------------------	-------------------------	------------------

Star ratings based on the risk of injury in a frontal impact. Frontal ratings should ONLY be compared to other vehicles of similar size and weight.

<b>Side Crash</b>	<b>Front seat Rear seat</b>	<b>Not Rated</b>
-------------------	-----------------------------	------------------

Star ratings based on the risk of injury in a side impact.

<b>Rollover</b>	★★★★★
-----------------	-------

Star ratings based on the risk of rollover in a single vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA).

[www.safercar.gov](http://www.safercar.gov) or call 1-888-327-4236



See the **FREE Fuel Economy Guide** at dealers or [www.fueleconomy.gov](http://www.fueleconomy.gov)



48H 409

Skalnek Ford Inc  
941 S Lapeer Rd  
Lake Orion

MI 48362

CA53

48H 409

CONVOY

48-S500 O/T 2

1FAHP3FN5BW106260



WAYNE

AF302 N RA X 115 000231 06 30 10



**EXTENDED SERVICE PLAN**

Ford Extended Service Plan is the only service contract backed by Ford and honored at all Ford and Lincoln Mercury Dealers. Ask your dealer for prices and additional details or see our website at [www.ford-esp.com](http://www.ford-esp.com).